



Christina Marinakis, JD, PsyD

Jury Consulting & Strategy Advisor

cmarinakis@expertservices.com

(888) 339-9885

[Print Bio](#)



Dr. Christina Marinakis, IMS Consulting & Expert Services Jury Consulting & Strategy Advisor, has over 20 years of experience in jury research, jury study, and applied practice in law and psychology. Clients have

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2021, she assisted the prosecution with jury selection in *State of Minnesota v. Derek Chauvin*, and in 2022, she advised the plaintiffs regarding jury selection and trial themes in *Vanessa Bryant v. County of Los Angeles*, among other successes.

With home bases in Los Angeles and Baltimore, Christina has assisted trial counsel with jury selection and daily trial monitoring in venues across the country. She has helped clients obtain defense verdicts in notoriously difficult jurisdictions such as New York, Baltimore, Miami, St. Louis, Oakland, Los Angeles, Philadelphia, and San Francisco.

Christina's educational background includes a BS in bioscience psychology from The Pennsylvania State University, an MA in clinical psychology from Widener University, a JD from Delaware Law School, and a PsyD in clinical psychology from Widener University. She is a licensed attorney in the state of Pennsylvania and member of the American Society of Trial Consultants.

Notable publications and presentations:

- Marinakis, C.M. (2021). A Behind-the-Scenes Look at the Strategy and Psychology of Jury Selection. Insights.
- Brown, A. & Marinakis, C.M. (2020). The Show Must Go On: Resuming Jury Trials Post-Pandemic. *The National Law Journal*, July 21, 2020.
- Marinakis, C.M. (2020). Pattern Voir Dire Questions. Costa Mesa, CA. *James Publishing*.
- Marinakis, C.M. (2020). Counteracting the Anchoring Effects of Plaintiffs' Damages Request. Association of Southern California Defense Counsel's Verdict Magazine (Vol. 1), 19-22

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The National Law Review named Dr. Christina Marinakis a Go To Thought Leader for her stellar thought leadership article, "[The Reptile Brain Strategy: Why Lawyers Use It and How to Counter It.](#)" Dr. Marinakis' article details how attorneys appeal to jurors' "reptile brains" as a legal strategy in the courtroom, and importantly, provides a number of strategies to respond to it. Her work saw substantial traction in 2022 and serves as a valuable resource for all litigators.

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